2013 Special Purpose Motor Vehicles

Industry Analysis Report

2014.07















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Note:

8705 - SpecI purp motor vehicles (fire fight veh, crane lorry), other Than Those Principally Designed for the Transport of Persons.



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1. China Export Enterprises Distribution of Special Purpose Motor Vehicles between Jan. - Aug. of 2013

| Region | Total Export Value (USD) | Proportion |
|----------|--------------------------|------------|
| Hunan | 347,690,646 | 30.52% |
| Jiangsu | 212,105,292 | 18.62% |
| Shandong | 113,722,848 | 9.98% |
| Hubei | 69,341,972 | 6.09% |
| Beijing | 63,266,106 | 5.55% |

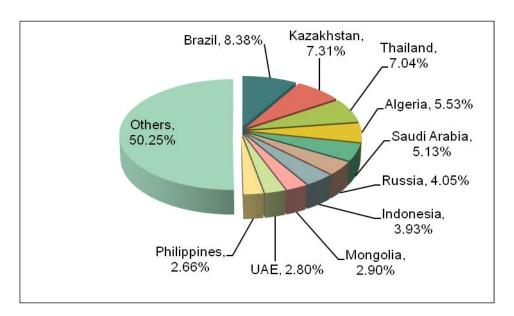
The export data between Jan.-Aug. of 2013 shows that mainly goods delivered places of Special Purpose Motor Vehicles focus on Hunan, Jiangsu and Shandong, and export value of Hunan take 30.52% of whole exports.

Data Source: China Custom



2. The Export Volume & Value and Countries/Regiones of China Special Purpose Motor Vehicles between Jan. - Aug. of 2013

| No | Total(Ja | | nAug.) Compared with the same period of last year | | Total(JanAug.) | | me period of last year |
|-----|----------------------|---------------|---|--------|----------------|--|------------------------|
| No. | lo. Country/Region | Volume (Unit) | Value (USD) | Volume | Value | | |
| 1 | Brazil | 389 | 95,457,245 | 16.1% | 28.2% | | |
| 2 | Kazakhstan | 952 | 83,257,947 | 63% | 42.9% | | |
| 3 | Thailand | 828 | 80,230,590 | 111.2% | 133.4% | | |
| 4 | Algeria | 929 | 63,029,908 | 50.1% | 31% | | |
| 5 | Saudi Arabia | 356 | 58,470,323 | 6% | 12.1% | | |
| 6 | Russia | 473 | 46,172,460 | -54.1% | -54% | | |
| 7 | Indonesia | 448 | 44,766,995 | 46.9% | 78.1% | | |
| 8 | Mongolia | 501 | 33,052,488 | -21.4% | -37.4% | | |
| 9 | UAE | 238 | 31,899,681 | 61.9% | 73.8% | | |
| 10 | Philippines | 474 | 30,350,187 | 25.1% | 13.8% | | |



During 1-8 of 2013, the export value of China Special Purpose Motor Vehicles reached \$ 1.139 billion which dropped 5.7% down compared with the same period of last year. And the mainly export countries are Brazil, Kazakhstan, Thailand, Algeria, Saudi Arabia, Russia, Indonesia, Mongolia, UAE and Philippines. The biggest export market of China Special Purpose Motor Vehicles is Brazil, and export value held 8.38% of total. Thailand's export value is the fastest-growing for China Special Purpose Motor Vehicles, which increased 133.4% as before.

Data Source: China Custom



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3. The mainly Import Country of Special Purpose Motor Vehicles between Jan. $-\,$ Jun. of 2013

| Imoprt Country/Region | Import Value (thousand USD) | Compared with the same period of last year |
|-----------------------|-----------------------------|--|
| Canada | 718,914 | 40.90% |
| USA | 392,498 | 40.03% |
| Russia | 231,061 | -21.15% |
| Germany | 216,079 | 21.79% |
| Brazil | 156,714 | 5.80% |

As the biggest of importer, the Special Purpose Motor Vehicles import value of Canada market reached \$ 719 million during Jan. – Jun. of 2013.

Data Source: UN Comtrade



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4. The mainly Export Country of Special Purpose Motor Vehicles between Jan. - Jun. of 2013

| Export Country/Region | Export Value (thousand USD) | Compared with the same period of last year |
|-----------------------|-----------------------------|--|
| Germany | 1,848,903 | -1.14% |
| USA | 1,319,731 | 2.00% |
| China | 829,572 | -6.08% |
| Italy | 513,408 | 1.64% |
| Russia | 333,013 | 191.78% |

As the biggest exporter, the Special Purpose Motor Vehicles export value of Germany reached \$ 1.849 billion during Jan. – Jun. of 2013. As the third exporter, the export value reached \$ 830 million at the same period.

Data Source: UN Comtrade

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clients'decision.

Thanks for reading the report, if you have any questions, opinions or advices,

please contact us.

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